

# Disclaimer / Safe Harbour

This communication may contain statements, other than statements of current or historical fact, that constitute "forward-looking statements". In some cases, you can identify forward-looking statements by terminology such as "anticipate," "believe," "expect," "intend," "estimate," "project," "forecast," "plan," "predict," "seek," "goal," "will," "may," "likely," "should," "could," and similar expressions or expressions of the negative of these terms. This presentation contains forward-looking statements that are based on our management's current estimates, beliefs and assumptions which are based on management's perception of historic trends, current conditions and expected future developments, as well as other factors management believes are appropriate in the circumstances. Although we believe that the plans, intentions, expectations, assumptions and strategies reflected in these forward-looking statements are reasonable, these statements relate to future events or our future financial performance, and involve known and unknown risks, uncertainties and other factors that may cause our actual results to be materially different from any future results expressed or implied by these forward-looking statements. Although the forward-looking statements contained in this presentation are based upon what we believe are reasonable assumptions, investors are cautioned against placing undue reliance on these statements since actual results may vary from the forward-looking statements. Forward-looking statements involve known and unknown risks, uncertainties and other factors, which are, in some cases, beyond our control and which could materially affect our results. These risks are described in further detail our Management's Discussion and Analysis for the year ended December 31, 2022 and are discussed more fully in Nextech's filings with the Ontario Securities Commission (OSC).

Total Bookings and Backlog are not defined by and does not have a standardized meaning under International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board. This non-IFRS financial performance measure is defined below. Non-IFRS financial measures are used by management to assess the financial and operational performance of the Company. The Company believes that this non-IFRS financial measure, in addition to conventional measures prepared in accordance with IFRS, enables investors to evaluate the Company's operating results, underlying performance and prospects in a similar manner to the Company's management. As there are no standardized methods of calculating these non-IFRS measures, the Company's approaches may differ from those used by others, and accordingly, the use of these measures may not be directly comparable. Accordingly, this non-IFRS measure is intended to provide additional information and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS.

Total Bookings: the total dollar value of technology services and license services included in contracts with our customers. 'Value' is the total revenue (recognizable or not) associated with each transaction, as opposed to the amount invoiced or recognized as revenue in the period. This information provides the user with information on the performance of our sales efforts in the period, as there is a timing difference between when we close a deal and when it is ultimately 'earned' as defined in IFRS for revenue due to the term of our contracts and delivery timelines.

Backlog: the estimated unearned portion of technology services and license services in customer contracts that are in process and have not been completed as at the specified date. This includes billed and unbilled amounts within each contract. Since our revenue is recognized as earned, this will translate to total bookings to date less earned revenue recognized on the financial statements. This information provides the user with an estimate of the work expected to be completed and earned in the future at a given point and is used by management to allocate resources to our revenue delivery team.

Total Bookings and Backlog should not be considered a substitute for or in isolation from measures prepared in accordance with IFRS. These non-IFRS measures should be read in conjunction with our annual audited consolidated financial statements for the year ended December 31, 2022. Readers should not place undue reliance on non-IFRS measures and should instead view them in conjunction with the most comparable IFRS financial measures. See the reconciliations to these IFRS measures in the "Reconciliation of Non-IFRS Measures" section of the recent MD&A dated May 19, 2022, found on Sedar.com.

# Mission: Own, Control & Monetize Multiple Pure Play Tech Companies





## **CEO & FOUNDER**: EVAN GAPPELBERG

#### **POSITIVE TRACK RECORD:**

Creating shareholder value for over 20 years

- TTWO Took Take Two interactive public, now has \$20B valuation (gaining mega-trend)
- Cannabis Company \$0.05 to \$2 in 18 months (mega-trend)
- Nextech IPO \$0.25 to \$10 in 20 months, \$700M evaluation (3D, AI, AR, ML mega-trends)
- ARway \$0.25 to \$2 in 6 weeks, creating \$50M shareholder value (spatial-computing/Al mega-trend)

#### **LARGEST SHAREHOLDER:**

Personally invested as the largest Nextech shareholder 10% stake

#### **OUR STRATEGY**

Getting in front of a Multi-Decade Trillion \$ Mega-Trends

#### **EXAMPLES**



Internet 1995



TODAY – AI 2023

#### **Driving shareholder value by**

Commercializing Disruptive AI, 3D, AR, ML Technologies

- ARitize 3D: Acquired Threedy.ai in 2021, commercialized into Aritize 3D, driving significant revenue in 2023
- Arway.ai: Acquired in 2021, spent 1.5 years commercializing disruptive tech, spun-out as a pure play in 2022 and has \$30mill valuation as a stand alone public company
- Toggle3D.ai: Built in-house, commercialized product, launched & spun-out in 2023 .25- \$4.75 + 1000%
- Nextech Event Solutions: Acquired in 2020, 2 years integrating + enhancing, set to scale in 2023

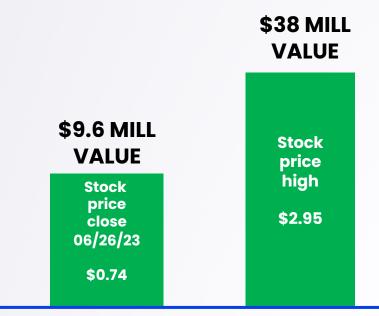
# Valuation of Nextech3D.ai's Spin-Out Holdings





Nextech3D.ai retained 13 million shares (or a 49% stake) in ARway.ai as part of the spin-out

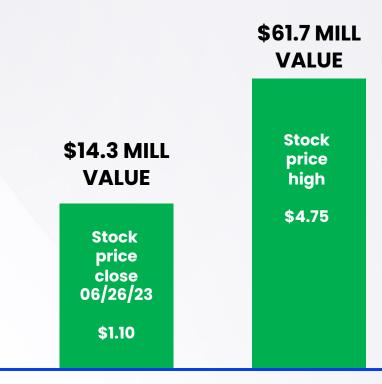
#### **RANGE OF VALUE**





Nextech3D.ai retained **13 million shares** (or a 45% stake) in Toggle3D.ai as part of the spin-out

#### **RANGE OF VALUE**



# **Groundbreaking Technology**



Nextech3D.ai provides **AI-powered 3D modeling solutions** focusing on the e-commerce industry.

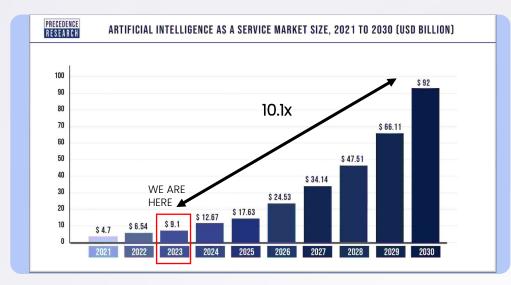
Our breakthrough patented based **generative AI** technology enables the creation of high-quality 3D models quickly and efficiently. This technology has positioned us as a leader in the industry.

We are already a **preferred 3D model supplier to Amazon**, including many other major enterprise brands, representing a massive growth opportunity. With the increasing popularity of e-commerce globally, our services are becoming more valuable, providing an excellent runway for ongoing growth.

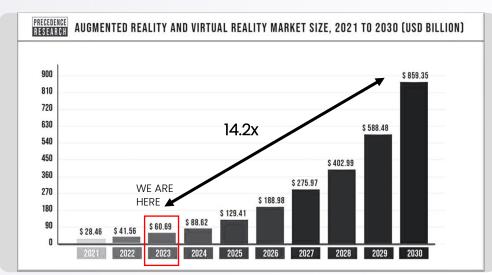
For investors looking to participate in the commercialization of AI technology, Nextech3D.ai presents a **unique investment opportunity.** 

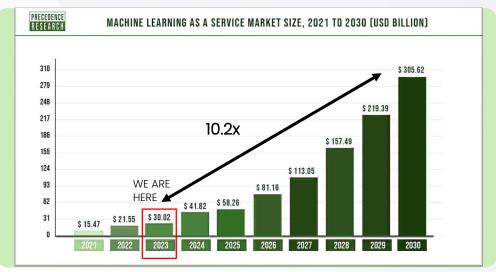
# 4 Ground-breaking Proprietary Technologies in Hypergrowth Markets Al, 3D, AR and ML







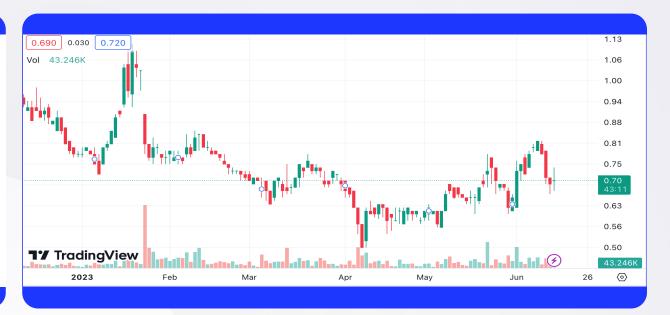




# Stock Information & Capital Structure (CSE: NTAR, OTCQX: NEXCF, FSE: EP2)



Share Price	\$0.70		
52 Week (High-Low)	\$13 million		
Market Capitalization	\$76.9 million		
Inside Ownership	~15%		
Cash	\$4 million		
ARway Shares	\$13 million		
Toggle3D Shares	\$13 million		



	Capital Structure	
	Shares/Options/ Warrants	Range of Exercise Prices
Common Shares	108,413,186	
Share Options	16,353,497	\$0.5 to \$6.51
Warrants	19,795,733	\$0.83 to \$5.95

# **Diversified Technology Company**



## Each Business Delivers a Disruptive End-to-End Solution Backed by AI, 3D, AR, and ML

В	usiness Vertical		Technology	Competitive Advantages	2023 Catalysts
<b>☆</b> A	<b>R</b> itize 3D	3D Modeling TAM \$100 B	Al-powered 3D model creation at scale for e-commerce	Highly scalable, lowest cost & highest quality 3D models	Amazon expansion, enterprise Multi-Year -million \$ contracts
	extech event	Event Technology TAM \$50 B	Event management software interactive mapping & event app with AR indoor wayfinding	Easy to use, self-serve event management software with integration for AR wayfinding	900+ customers; expected to grow rapidly through enterprise contracts

Toggle3D.ai Spin-Out: 6/14/23 (CSE: TGGL) (OTC:TGGLF) Nextech is 50% majority shareholder



3D Design Studio

**TAM \$160 B** 

Al-powered self-serve 3D design studio

No learning curve, web-based, collaborative platform

Public product launch, user sign ups, enterprise accounts, scaling the business

ARway.ai Spin-Out: 10/26/22 (CSE: ARWY) (OTC:ARWYF) Nextech is 50% majority shareholder



ARway.ai

AR Wayfinding **TAM \$44 B** 

Spatial computing platform for AR indoor wayfinding

No code, no hardware, no beacons, easy to use 31+ pilots underway, 2690+ Active Users, Enterprise contracts driving revenue

## Becoming Dominant Player in \$100 Billion Market

Watch Video

**Enterprise Clients:** 











- •Competitive Advantages: Nextech's Al disrupts the market on scalability, price, and quality.
- •Product Market Fit: 3D models are a proven solution to massively increase sales for e-commerce websites.
- •HUGE ROI driving adoption: 94% higher CTR, 40% decrease in returns, 250% higher conversion to sale
- •Reduces Cost of E-com global returns by 40% (Returns \$1.47 trillion annually) (Amazon \$300 Billion)



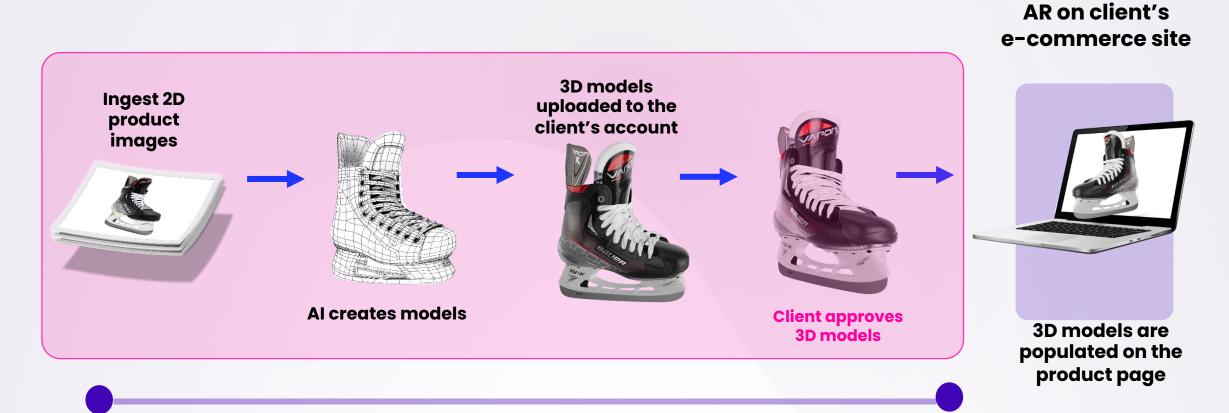
#### What's Next / Catalysts:

- •Adding additional enterprise clients, increasing existing contracts (Target, Walmart, Amazon)
- Continuous Al development to optimize scalability









**END-END Technology Solution** 



ENORMOUS OPPORTUNITY
STILL UNTAPPED

9.7 MILLION Amazon Sellers OVER 300 MILLION Products







PREFERRED 3D MODEL SUPPLIER

less than 1% of Amazon's 3D model Produced in 2023





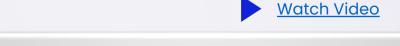
# Al Powered SaaS 3D Design Studio (CSE:TGGL) (OTC: TGGLF)

#### Proprietary technology turning CAD into 3D visualizations with no 3D design experience required

### <u>Disruptive New Platform for an \$160 Billion Market</u>

- **Competitive advantages** vs legacy software (Adobe): No learning curve, web-based, fully collaborative
- **Spin-Out Complete**: Toggle3D now trading on the Canadian Securities Exchange (CSE:TGGL). US listing in progress
- Product Market Fit: Launched in early Sept 2022, working with early adopters in manufacturing, production & design, industrial software & more
- Disruption: Breakthrough AI & ML powered platform for manufacturing and design industries. Easy to use, web-based SAAS 3D design studio with instant CAD to 3D conversion

**What's Next:** Public product launch, user sign ups, enterprise accounts, scaling the business











# Toggle3D.ai 3 CORE FUNCTIONALITIES

**Converting** 



**Texturing** 



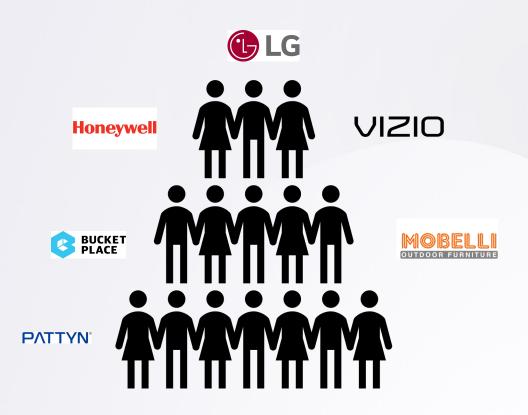
**Customizing** 





## Product is Taking Off!

#### June 2023 Launched Out of Beta!



**2600+** Beta Users on Toggle3D + Enterprise Pilots

[Feb 2023 – May 2023]

## **Highlights**

- 2600+ user sign ups in beta testing period
- 3800+ designs created
- 750+ files uploaded
- Breakthrough AI developments tested by the beta community

#### **User Testimonials**

"My favorite parts is the image search and the seamless tilling options" - Beta User (3D Artist)

"...its easy to quickly assign materials"Beta User (3D Generalist)

"Overall Toggle3D is very user friendly and very easy to understand all the features" - Beta User (Product Designer)



# **Competitive Differentiation**

Toggle3D is disrupting the legacy design software players and is also making it accessible for new users to enter the industry that are missed by today's competition

# VS

#### **Current Software:**

- Specialized skillset required in 3D modeling
- Expensive licenses
- Steep learning curve
- Desktop app downloads
- Difficult to collaborate
- A disconnected design system













### Toggle3D:

- ✓ No special experience required
- ✓ Affordable
- ✓ Al-powered creation
- On the web
- ✓ Easy web collaboration for teams and clients
- One platform that does it all

'We are disrupting 3D design like Canva disrupted 2D design'















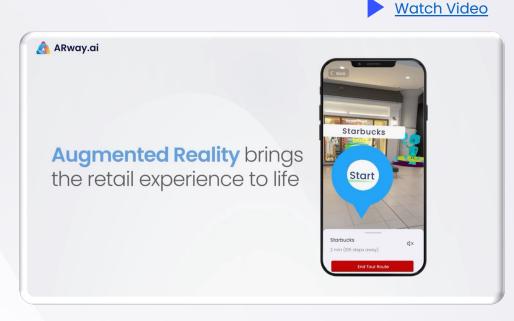
## Disrupting the AR Wayfinding Market (CSE: ARWY) (OTC: ARWYF) (FSE: E65)

## Proprietary no-code spatial computing platform for indoor wayfinding

#### First Mover in a \$44 Billion Market

- Competitive Advantages: First mover platform that is AR capable, no-code, no-beacon, hardware free, and 2 Billion installed user base of smartphones
- **Spun-Out:** Q4/2022 spin-out (CSE: ARWY) (OTC:ARWYF) (FSE: ). Nextech is 50% majority shareholder
- Enterprise Clients & Pilots: TUI Group, Largest Car Rental Compnay in South America, Dubai mall, Saudi German Health Group, Restaurants Canada, Encore & more
- Product Market Fit: Early market fit with no-code AR wayfinding solution for large, multi-purpose venues (Malls, Events, Airports, Hospitals, Museums, Stadiums +)
- **Demand for AR is driving adoption**: +71% of people experience better navigation with AR.

What's Next: Big name contracts in 2023, Enterprise interest, driving revenue



# Growth in 2023 (To Date)























ANDARES.









ERICSSON €



**Tanger**Outlets







# Disrupting the AR Wayfinding Market (CSE: ARWY) (OTC: ARWYF) (FSE: E65)

#### NOW INTEGRATING WITH WORLD'S LEADING AR GLASSES

APPLE VISION PRO



MAGIC LEAP



MICROSOFT HOLOLENS

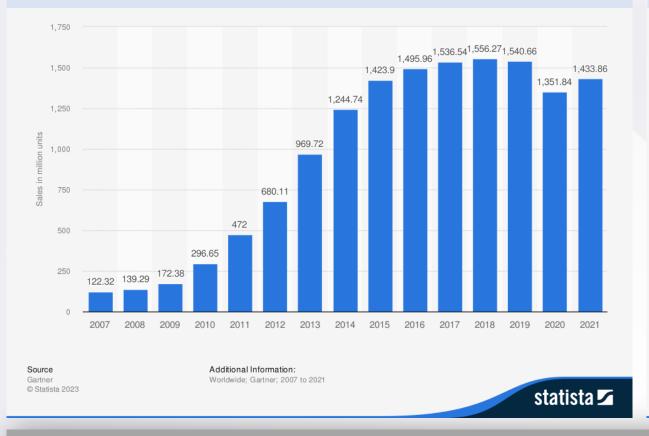




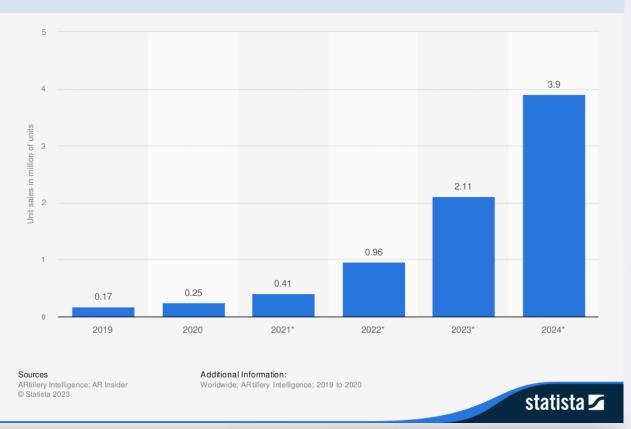


## Adoption of AR Smart Glasses is Ramping Up

Number of Smartphones sold worldwide from 2007 to 2021 (in million units)



Number of Augmented Reality (AR) glasses sold worldwide from 2019 to 2024 (in million units)



The next multi-decade long growth cycle in technology will be dominated by Smart Glasses



# Event Technology Platform: Strong Growth in 2023

Integrates Nextech's suite of ground-breaking proprietary technologies: Map D, ARway & ARitize3D

## **Transforming the \$50 Billion Global Event Industry**

- Disruption: Transforming the event industry by leveraging AR & XR experiences
- Integration: Integrates with Nextech's groundbreaking proprietary technologies: ARway and ARitize 3D
- Leadership Team: Recent key hires experienced executive team to lead rapid growth
- End-to-End Event Management Platform: Interactive tradeshow floorplans, exhibitor management, registration & ticketing, sponsorship & booth sales, AR activations to drive event revenue, AR Indoor wayfinding, partner marketplace, integrated mobile event app

What's Next: Revenue expected to grow in 2023



# **Record Financial Highlights**



#### **FY 2022 HIGHLIGHTS**

- •Annual 3D modeling revenue +266% vs 2021 contributing \$1.5 Million in 2022
- •2022 total revenue \$11.5 Million, with technology services (SaaS) generating \$3.2 Million

#### Q1 2023 HIGHLIGHTS

- •Total technology revenue sequential quarterly growth of +40% on \$1.3M of revenue
- •3D model revenue **increased +550%** compared to Q1 2022
- •Gross profit increased to 41% from 39% in sequential quarters, projected to increase in Q2

#### **ANALYST COVERAGE**

**May 2023** 



"AR Top-Line Accelerator Meets
Al Bottom-Line Accumulator"

PT: \$1.50

**May 2023** 



"Modeling Revenue to Accelerate Through Remainder of 2023"

PT: \$2.50

**May 2023** 

**Zacks**/SCR

"NEXCF Reports Q1 Growth of 155% should be able to grow rapidly as this nascent market explodes"

PT: \$1.00

<u>Download</u> Report <u>Download</u> Report <u>Download</u> Report

## **Technical Talent**







## Perfectly Positioned with Enormous Scalable Revenue Potential



Mass adoption led by big tech is driving growth in these markets

## AI, 3D, AR & ML Entering Hypergrowth Mode









#### TRANSFORMATIONAL TECHNOLOGY SHIFT HAPPENING NOW

# Thank You

## Contact